

Consumer Confidence on the Rise, But Supply Issues Loom Over Ottawa Market

OTTAWA, November 5, 2024 - The number of homes sold through the MLS® System of the Ottawa Real Estate Board (OREB) totaled 1,179 units in October 2024 — an increase over the 1,047 units sold last month.

Home sales were 3.9% below the five-year average and 0.9% below the 10-year average for the month of October.

On a year-to-date basis, home sales totaled 11,662 units in October 2024 — an increase of 9.4% from the same period in 2023.

“We’re seeing positive movement in Ottawa’s market with sales activity up,” says OREB President Curtis Fillier. “This is especially interesting because we’ve seen sustained activity throughout the year instead of the typical seasonal spikes and lulls. Consumer confidence is getting stronger, and another consecutive Bank of Canada interest rate cut is making a clear impact.”

“The challenge remains supply,” says Fillier. “The drop in active listings reinforces the need for increased housing starts and policies that create inventory — to work hand-in-hand with demand solutions that expand access and affordability.”

OREB leaders and volunteers recently joined the [Canadian Real Estate Association on Parliament Hill](#) to present focused solutions

to confront the ongoing housing supply crisis. With expertise and experience in market conditions and consumer needs, REALTORS® advocated to stimulate supply by investing in offsite construction technologies (i.e. prefabricated homes) and extending HST/GST relief for non-profit-built affordable ownership housing.

By the Numbers – Prices:

The MLS® Home Price Index (HPI) tracks price trends far more accurately than is possible using average or median price measures.

- The overall MLS® HPI composite benchmark price was \$639,500 in October 2024, a 0.4% increase from October 2023.
 - o The benchmark price for single-family homes was \$724,500, up 0.7% on a year-over-year basis in October.
 - o By comparison, the benchmark price for a townhouse/row unit was \$506,900, up 1.6% compared to a year earlier.
 - o The benchmark apartment price was \$407,500, down 3.4% from year-ago levels.
- The average price of homes sold in October 2024 was \$668,690, increasing 1.2% from October 2023. The more comprehensive year-to-date average price was \$678,081, increasing by 0.9% from October 2023.

- The dollar volume of all home sales in October 2024 was \$788.3 million, up 47.7% from October 2023.

OREB cautions that the average sale price can be useful in establishing trends over time but should not be used as an indicator that specific properties have increased or decreased in value. The calculation of the average sale price is based on the total dollar volume of all properties sold. Prices will vary from neighbourhood to neighbourhood.

By the Numbers – Inventory & New Listings:

- The number of new listings saw an increase of 10.4% from October 2023. There were 2,089 new residential listings in October 2024. New listings were 6.7% above the five-year average and 17% above the 10-year average for the month of October.
- Active residential listings numbered 3,354 units on the market at the end of October 2024, a gain of 8.9% from October 2023. Active listings were 40.6% above the five-year average and 6.7% above the 10-year average for the month of October.
- Months of inventory numbered 2.8 at the end of October 2024, compared to 3.8 in October 2023. The number of months of inventory is the number of months it would take to sell current inventories at the current rate of sales activity.





**Ottawa Real Estate Board
Residential Market Activity and
MLS® Home Price Index Report
October 2024**



Prepared for the Ottawa Real Estate Board by the Canadian Real Estate Association

Actual	October 2024	Compared to ⁸					
		October 2023	October 2022	October 2021	October 2019	October 2017	October 2014
Sales Activity	1,179	45.9%	41.0%	-19.0%	-16.5%	7.3%	21.7%
Dollar Volume	\$788,385,104	47.7%	47.1%	-16.9%	22.0%	77.8%	118.7%
New Listings	2,089	10.4%	18.6%	23.9%	37.3%	35.7%	2.2%
Active Listings	3,354	8.9%	29.6%	146.1%	69.1%	-8.8%	-43.8%
Sales to New Listings Ratio ¹	56.4	42.7	47.5	86.4	92.8	71.4	47.4
Months of Inventory ²	2.8	3.8	3.1	0.9	1.4	3.3	6.2
Average Price	\$668,690	1.2%	4.3%	2.6%	46.1%	65.7%	79.8%
Median Price	\$625,000	3.2%	4.2%	2.5%	46.6%	73.7%	90.0%
Sale to List Price Ratio ³	98.1	97.6	97.5	102.4	100.8	98.1	97.0
Median Days on Market	24.0	22.0	21.0	11.0	16.0	29.0	42.0

Year-to-date	October 2024	Compared to ⁸					
		October 2023	October 2022	October 2021	October 2019	October 2017	October 2014
Sales Activity	11,662	9.4%	-3.8%	-25.9%	-20.9%	-13.5%	6.7%
Dollar Volume	\$7,907,785,019	10.4%	-8.6%	-24.2%	18.0%	45.0%	92.7%
New Listings	21,552	15.2%	5.0%	4.4%	12.7%	3.1%	-10.5%
Active Listings ⁴	3,063	28.0%	71.0%	140.6%	27.4%	-29.0%	-48.5%
Sales to New Listings Ratio ⁵	54.1	57.0	59.1	76.3	77.2	64.5	45.4
Months of Inventory ⁶	2.6	2.2	1.5	0.8	1.6	3.2	5.4
Average Price	\$678,081	0.9%	-5.0%	2.3%	49.3%	67.6%	80.5%
Median Price	\$630,000	1.5%	-5.5%	1.9%	50.3%	75.0%	88.1%
Sale to List Price Ratio ⁷	98.5	98.6	105.6	108.1	100.3	98.2	97.5
Median Days on Market	20.0	17.0	8.0	7.0	15.0	27.0	36.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

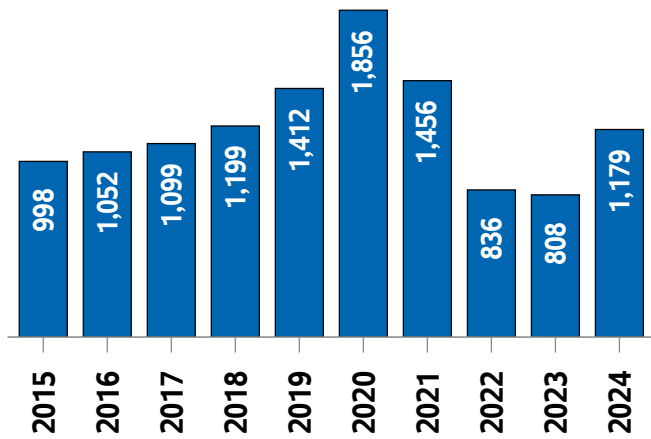
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

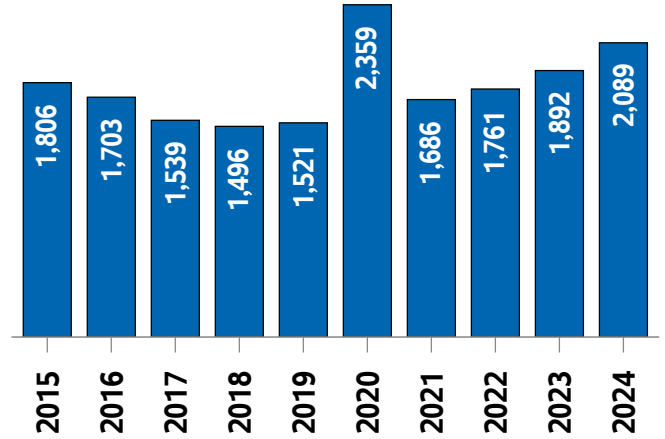
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

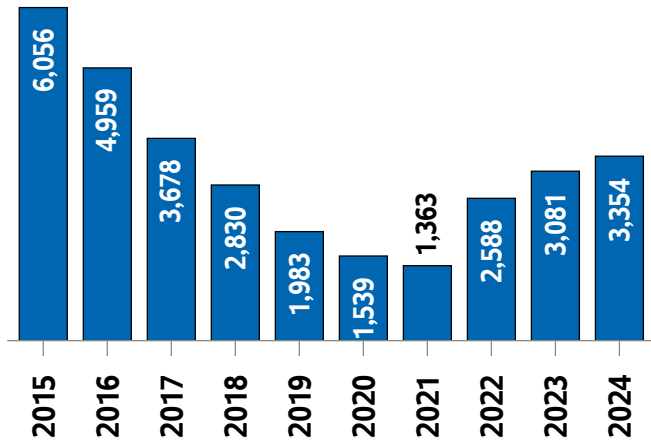
Sales Activity (October only)



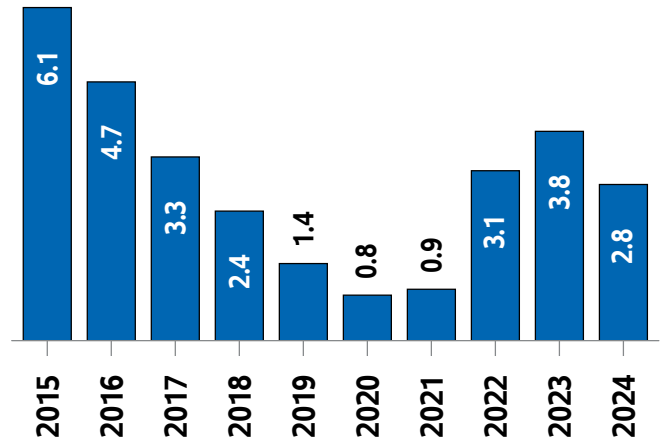
New Listings (October only)



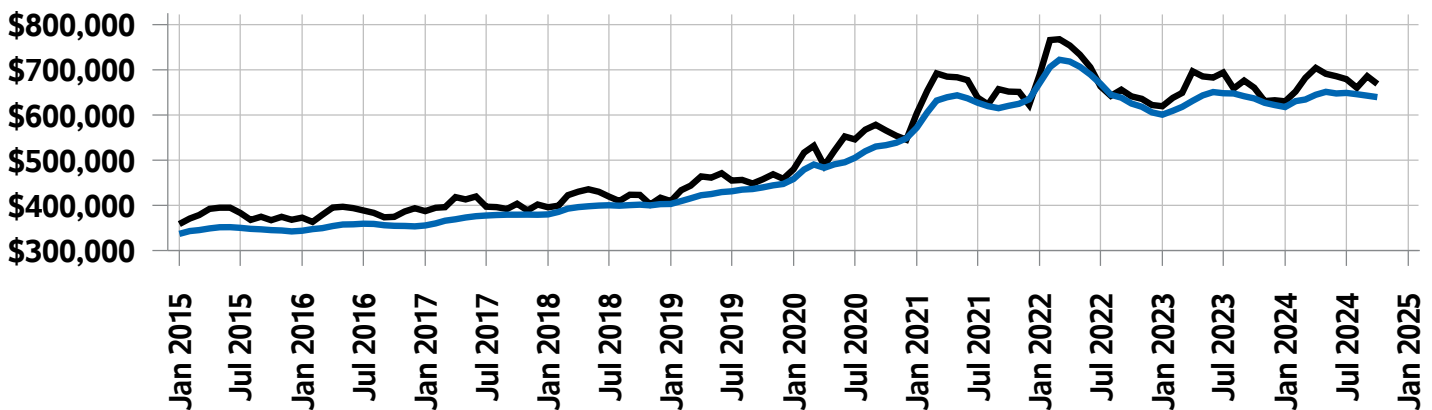
Active Listings (October only)



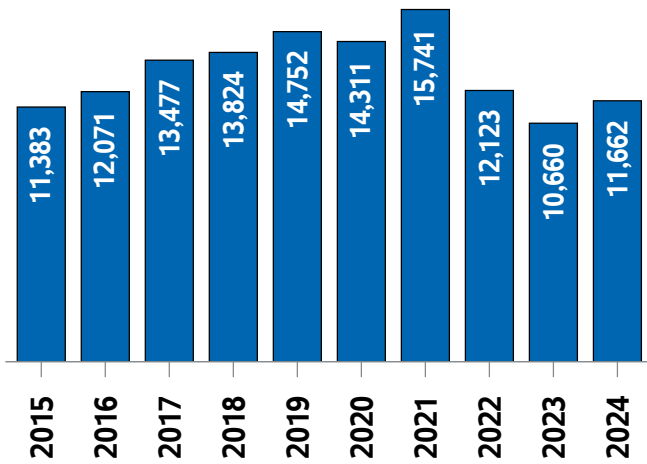
Months of Inventory (October only)



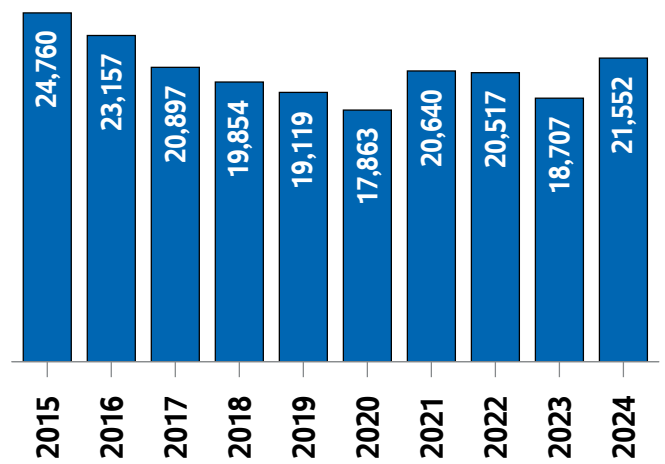
MLS® HPI Composite Benchmark Price and Average Price



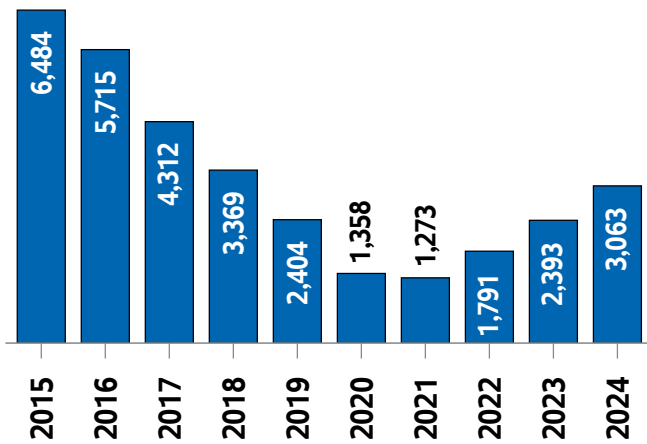
Sales Activity (October Year-to-date)



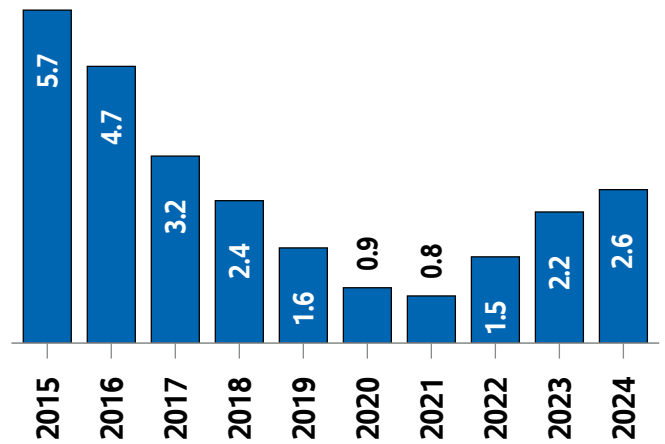
New Listings (October Year-to-date)



Active Listings ¹ (October Year-to-date)



Months of Inventory ² (October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2024	Compared to ⁸					
		October 2023	October 2022	October 2021	October 2019	October 2017	October 2014
Sales Activity	646	52.4%	53.8%	-12.1%	-13.5%	0.6%	15.2%
Dollar Volume	\$518,099,733	50.9%	59.6%	-12.6%	26.9%	67.7%	118.4%
New Listings	1,148	7.5%	14.3%	37.0%	34.7%	30.3%	0.1%
Active Listings	1,912	3.7%	28.2%	182.8%	36.8%	-11.4%	-46.1%
Sales to New Listings Ratio ¹	56.3	39.7	41.8	87.7	87.7	72.9	48.9
Months of Inventory ²	3.0	4.3	3.6	0.9	1.9	3.4	6.3
Average Price	\$802,012	-0.9%	3.8%	-0.6%	46.7%	66.6%	89.6%
Median Price	\$755,000	0.7%	4.0%	0.7%	48.0%	77.0%	98.2%
Sale to List Price Ratio ³	98.1	97.4	97.3	102.5	99.8	97.9	96.7
Median Days on Market	23.0	22.0	20.0	10.0	18.0	28.0	40.0

Year-to-date	October 2024	Compared to ⁸					
		October 2023	October 2022	October 2021	October 2019	October 2017	October 2014
Sales Activity	6,175	12.7%	1.0%	-23.5%	-22.0%	-20.4%	-2.8%
Dollar Volume	\$5,086,976,219	12.4%	-5.3%	-22.7%	17.1%	36.9%	83.5%
New Listings	12,043	15.2%	9.5%	13.0%	7.3%	-0.3%	-15.1%
Active Listings ⁴	1,775	26.4%	76.6%	175.0%	11.3%	-27.8%	-48.8%
Sales to New Listings Ratio ⁵	51.3	52.4	55.6	75.7	70.5	64.2	44.8
Months of Inventory ⁶	2.9	2.6	1.6	0.8	2.0	3.2	5.5
Average Price	\$823,802	-0.2%	-6.3%	1.1%	50.2%	72.0%	88.8%
Median Price	\$760,000	0.7%	-6.6%	1.3%	49.8%	76.7%	92.4%
Sale to List Price Ratio ⁷	98.4	98.5	105.5	108.8	99.9	98.3	97.4
Median Days on Market	18.0	16.0	8.0	7.0	15.0	24.0	35.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

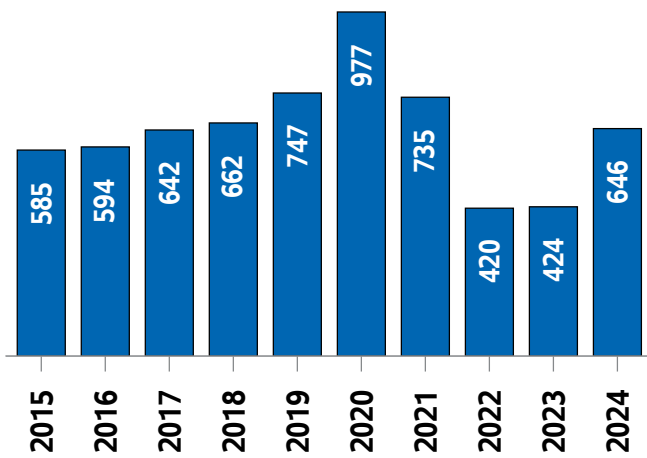
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

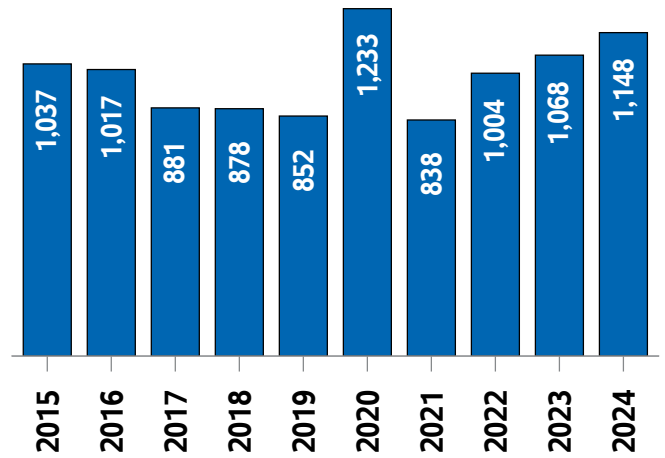
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

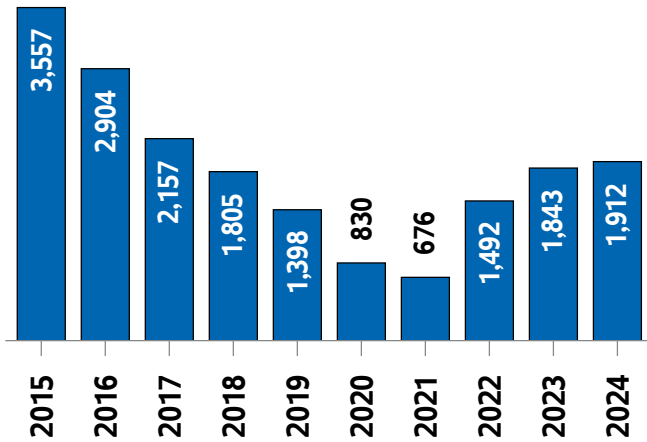
Sales Activity (October only)



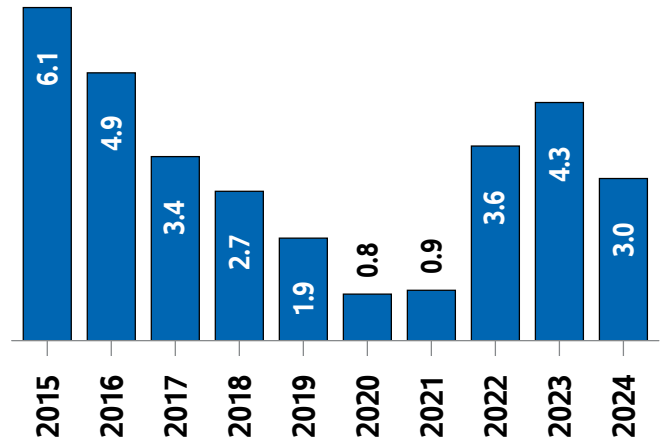
New Listings (October only)



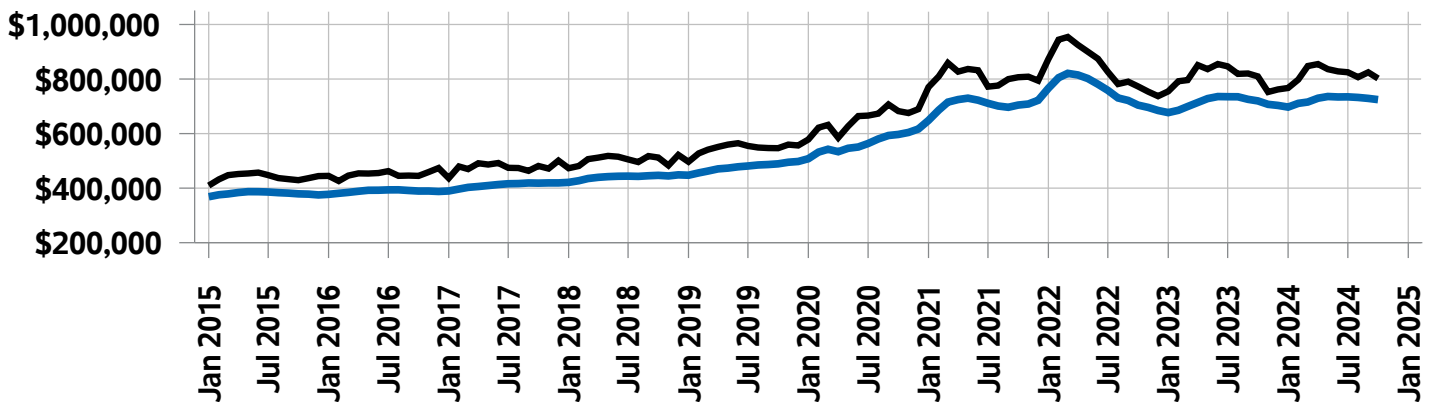
Active Listings (October only)



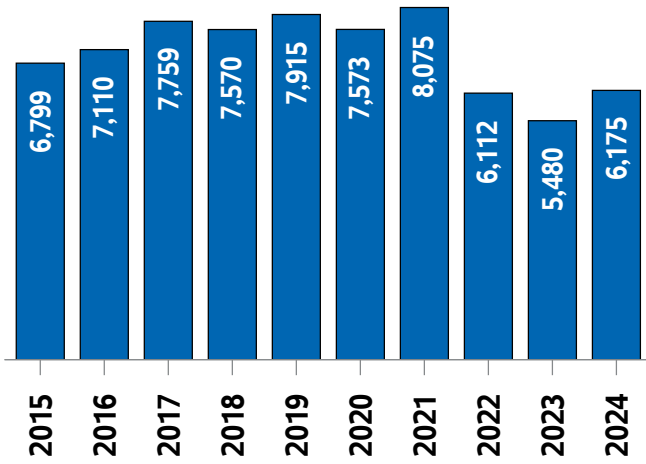
Months of Inventory (October only)



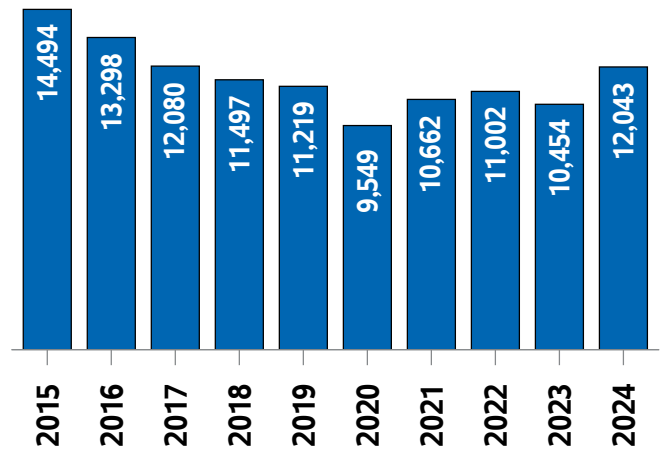
MLS® HPI Single Family Benchmark Price and Average Price



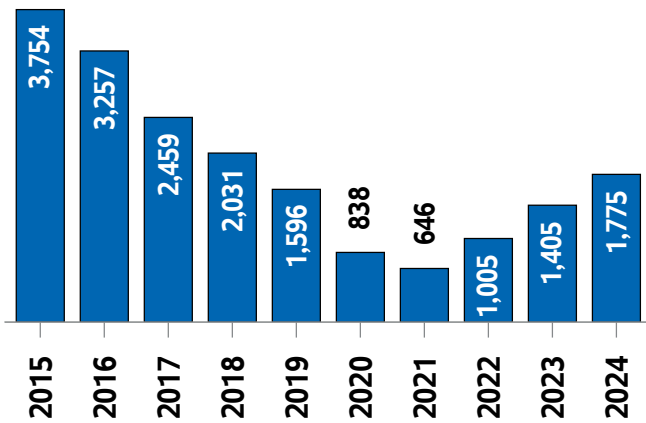
Sales Activity (October Year-to-date)



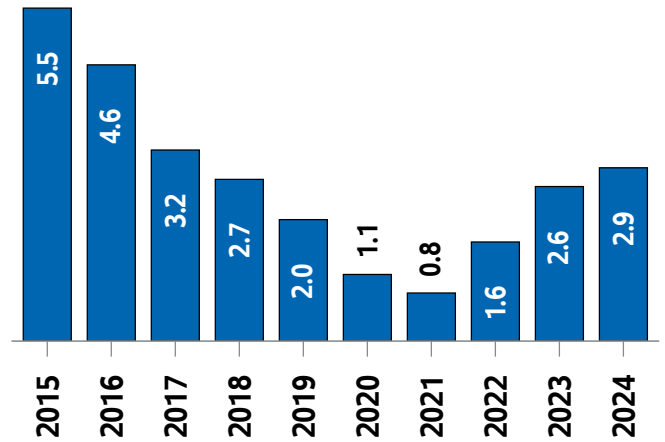
New Listings (October Year-to-date)



Active Listings ¹ (October Year-to-date)



Months of Inventory ² (October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2024	Compared to ⁸					
		October 2023	October 2022	October 2021	October 2019	October 2017	October 2014
Sales Activity	378	48.8%	26.4%	-23.0%	-13.9%	20.4%	22.3%
Dollar Volume	\$205,337,197	56.4%	30.3%	-21.8%	24.6%	120.8%	129.3%
New Listings	599	7.3%	18.4%	9.1%	44.7%	69.7%	7.5%
Active Listings	777	0.6%	15.6%	124.6%	245.3%	11.5%	-38.7%
Sales to New Listings Ratio ¹	63.1	45.5	59.1	89.4	106.0	89.0	55.5
Months of Inventory ²	2.1	3.0	2.2	0.7	0.5	2.2	4.1
Average Price	\$543,220	5.1%	3.1%	1.5%	44.8%	83.4%	87.5%
Median Price	\$554,278	4.6%	4.6%	-0.1%	47.8%	85.1%	92.8%
Sale to List Price Ratio ³	98.6	97.8	97.9	103.6	103.1	99.0	97.5
Median Days on Market	22.0	20.0	22.0	9.0	11.0	23.0	41.0

Year-to-date	October 2024	Compared to ⁸					
		October 2023	October 2022	October 2021	October 2019	October 2017	October 2014
Sales Activity	3,734	9.1%	-5.8%	-28.8%	-16.4%	-6.6%	10.7%
Dollar Volume	\$2,051,313,994	9.4%	-13.2%	-27.7%	28.2%	67.5%	108.0%
New Listings	6,039	12.8%	-4.9%	-10.9%	23.3%	9.8%	-2.9%
Active Listings ⁴	708	27.3%	53.5%	118.4%	121.4%	-22.3%	-44.7%
Sales to New Listings Ratio ⁵	61.8	63.9	62.4	77.4	91.2	72.7	54.2
Months of Inventory ⁶	1.9	1.6	1.2	0.6	0.7	2.3	3.8
Average Price	\$549,361	0.3%	-7.8%	1.6%	53.4%	79.4%	87.9%
Median Price	\$561,500	1.2%	-6.4%	2.1%	56.0%	82.9%	95.3%
Sale to List Price Ratio ⁷	98.8	99.0	107.5	109.7	101.9	98.6	97.8
Median Days on Market	19.0	15.0	8.0	7.0	12.0	24.0	34.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

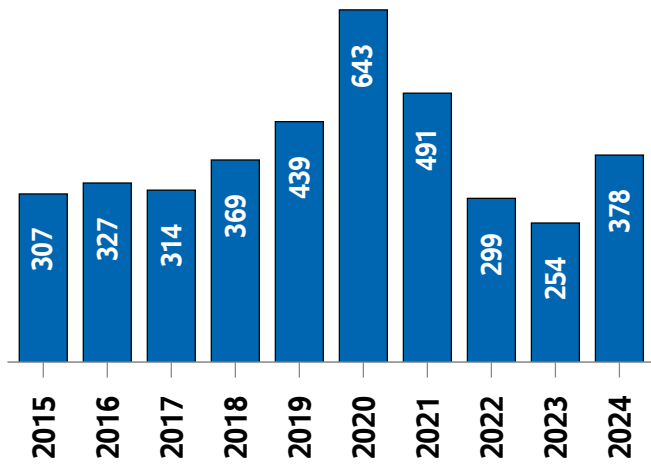
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

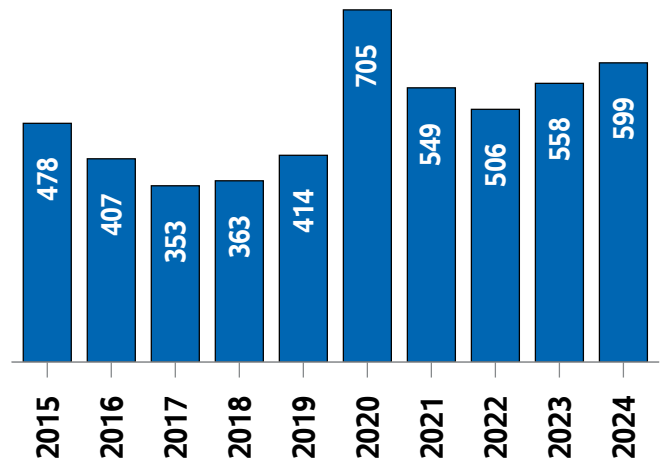
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⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

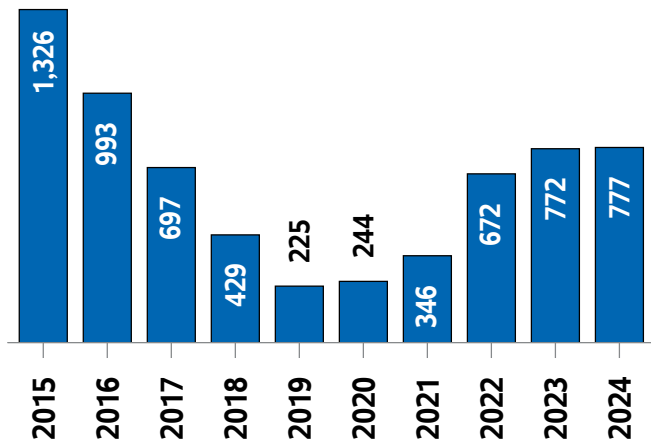
Sales Activity (October only)



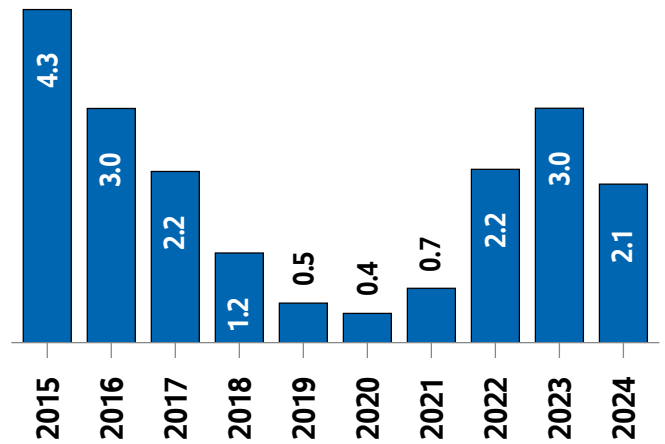
New Listings (October only)



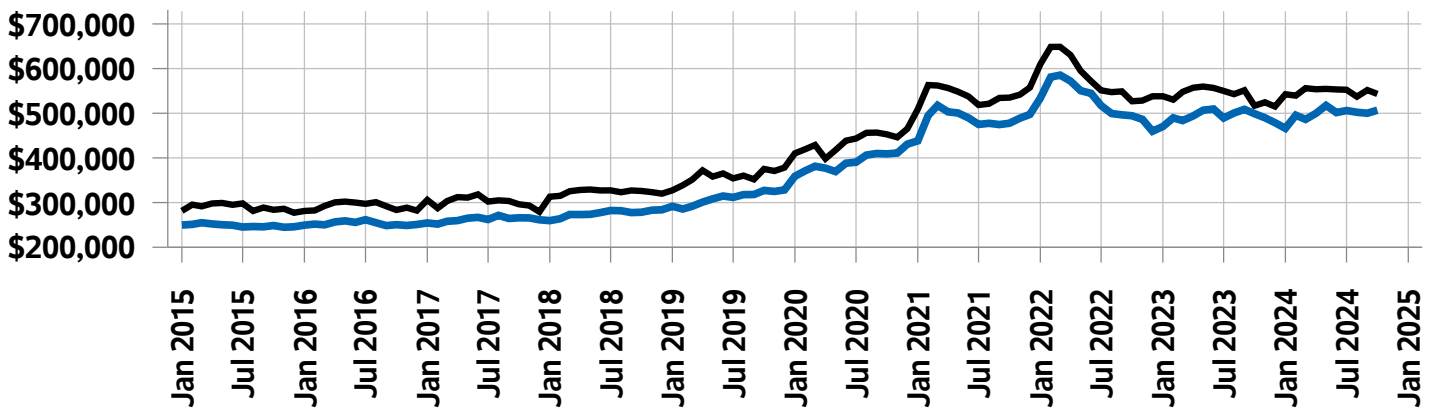
Active Listings (October only)



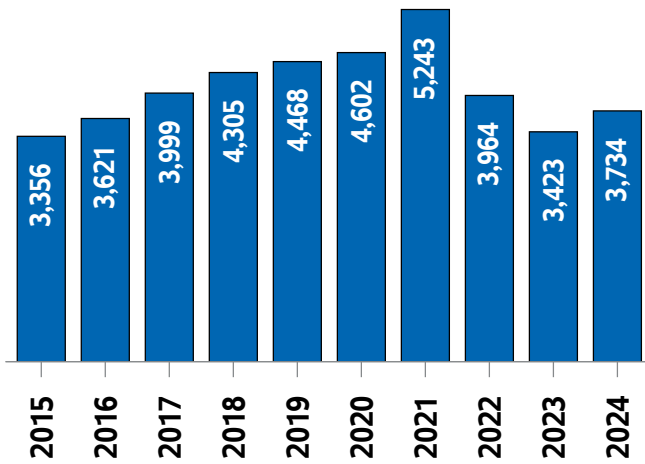
Months of Inventory (October only)



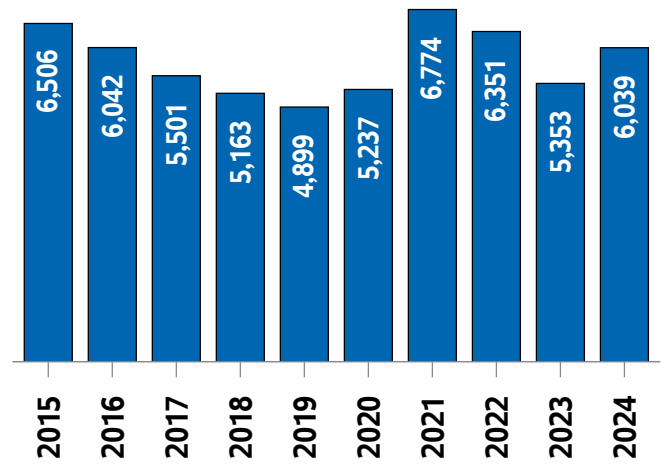
MLS® HPI Townhouse Benchmark Price and Average Price



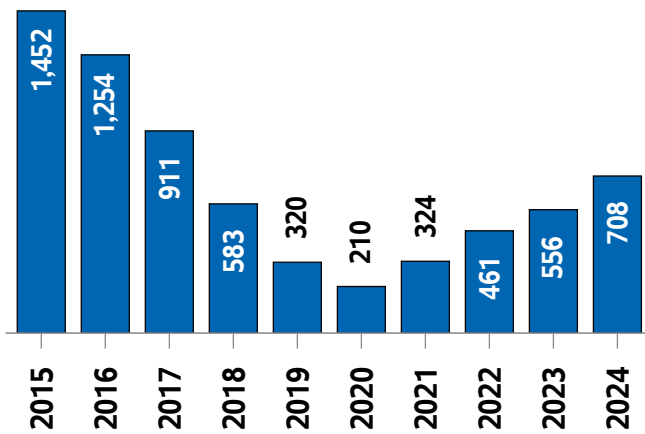
Sales Activity (October Year-to-date)



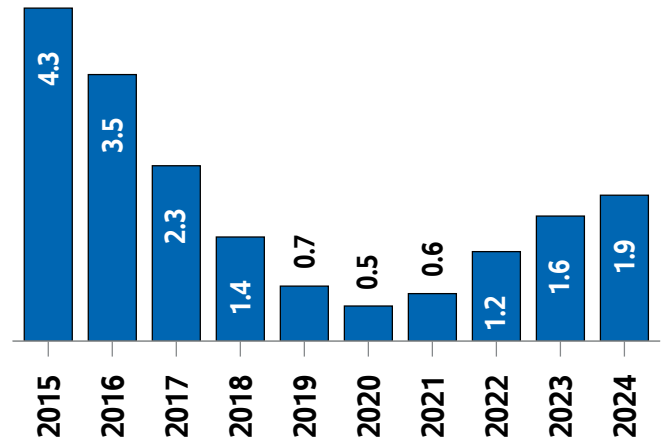
New Listings (October Year-to-date)



Active Listings ¹ (October Year-to-date)



Months of Inventory ² (October Year-to-date)



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² Average active listings January to the current month / average sales January to the current month.

Actual	October 2024	Compared to ⁸					
		October 2023	October 2022	October 2021	October 2019	October 2017	October 2014
Sales Activity	149	20.2%	31.9%	-32.6%	-29.7%	8.0%	62.0%
Dollar Volume	\$63,588,174	10.0%	19.2%	-30.8%	-11.0%	54.8%	93.3%
New Listings	332	28.7%	33.9%	15.7%	33.9%	13.3%	0.3%
Active Listings	639	40.1%	54.0%	93.1%	84.1%	-19.1%	-43.0%
Sales to New Listings Ratio ¹	44.9	48.1	45.6	77.0	85.5	47.1	27.8
Months of Inventory ²	4.3	3.7	3.7	1.5	1.6	5.7	12.2
Average Price	\$426,766	-8.4%	-9.6%	2.7%	26.6%	43.4%	19.3%
Median Price	\$375,000	-1.3%	-8.5%	3.6%	22.9%	36.4%	42.6%
Sale to List Price Ratio ³	97.3	97.7	97.5	99.4	99.6	97.2	97.7
Median Days on Market	29.0	29.5	22.0	17.0	21.5	49.5	71.0

Year-to-date	October 2024	Compared to ⁸					
		October 2023	October 2022	October 2021	October 2019	October 2017	October 2014
Sales Activity	1,706	0.5%	-14.6%	-28.0%	-26.0%	2.2%	47.3%
Dollar Volume	\$757,675,855	1.4%	-16.3%	-24.5%	0.9%	48.9%	121.6%
New Listings	3,385	20.0%	9.2%	8.0%	16.1%	4.9%	-5.8%
Active Listings ⁴	566	34.5%	79.3%	90.6%	20.1%	-38.0%	-51.2%
Sales to New Listings Ratio ⁵	50.4	60.2	64.4	75.6	79.0	51.7	32.2
Months of Inventory ⁶	3.3	2.5	1.6	1.3	2.0	5.5	10.0
Average Price	\$444,124	0.9%	-1.9%	4.8%	36.3%	45.7%	50.4%
Median Price	\$395,000	1.2%	-3.7%	2.6%	32.6%	45.2%	49.1%
Sale to List Price Ratio ⁷	98.0	98.1	102.7	102.4	98.8	96.9	97.1
Median Days on Market	27.0	22.0	12.0	12.0	25.0	53.0	56.0

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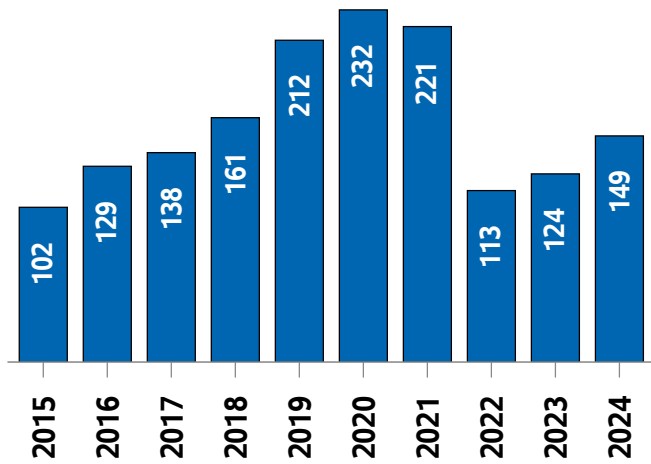
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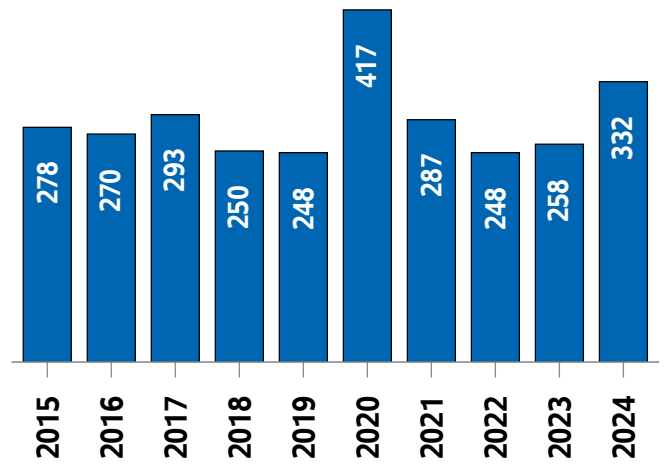
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

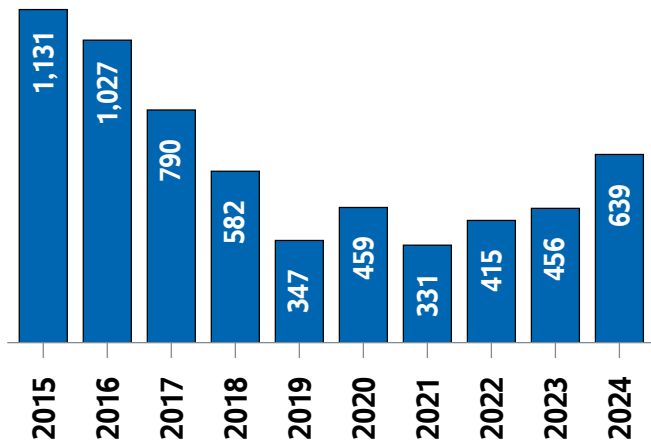
Sales Activity (October only)



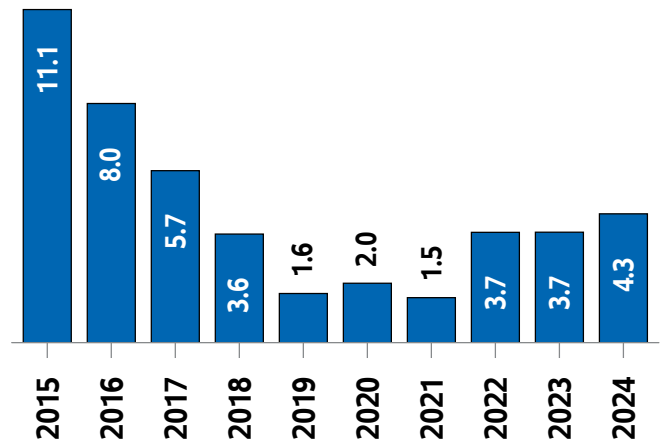
New Listings (October only)



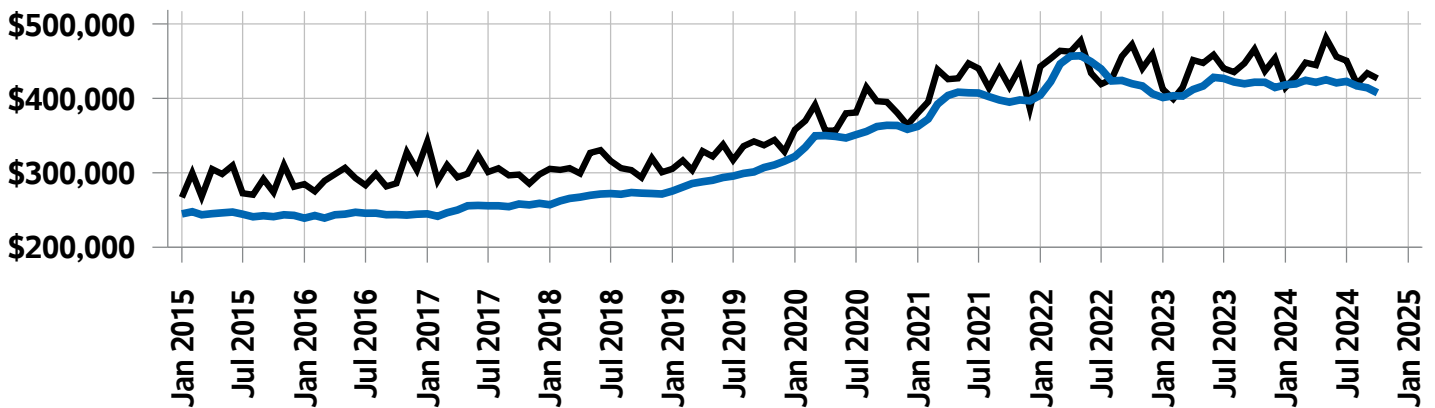
Active Listings (October only)



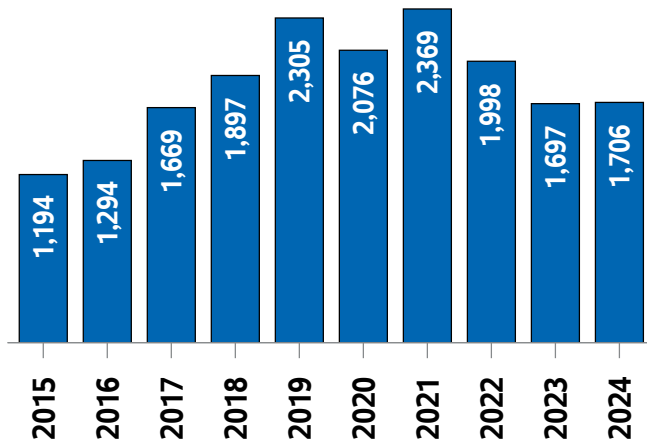
Months of Inventory (October only)



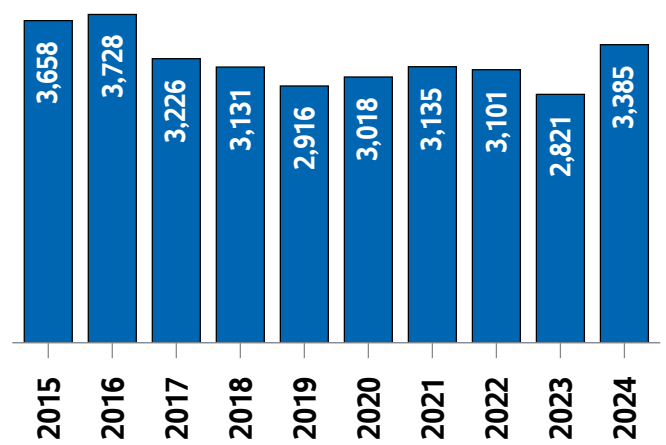
MLS® HPI Apartment Benchmark Price and Average Price



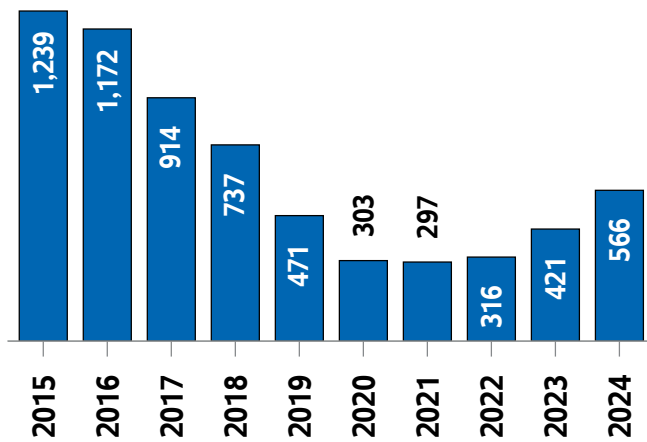
Sales Activity (October Year-to-date)



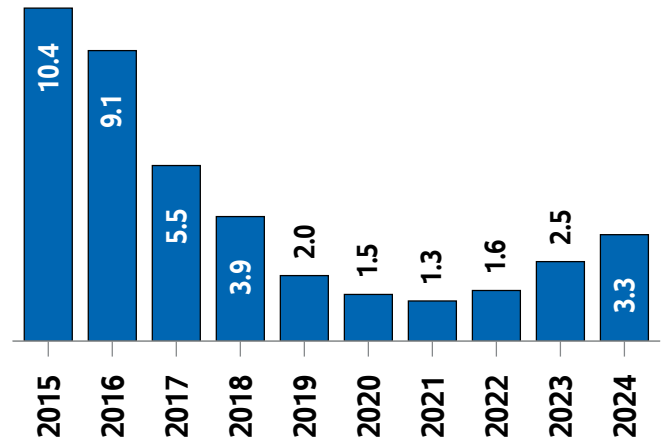
New Listings (October Year-to-date)



Active Listings ¹ (October Year-to-date)



Months of Inventory ² (October Year-to-date)



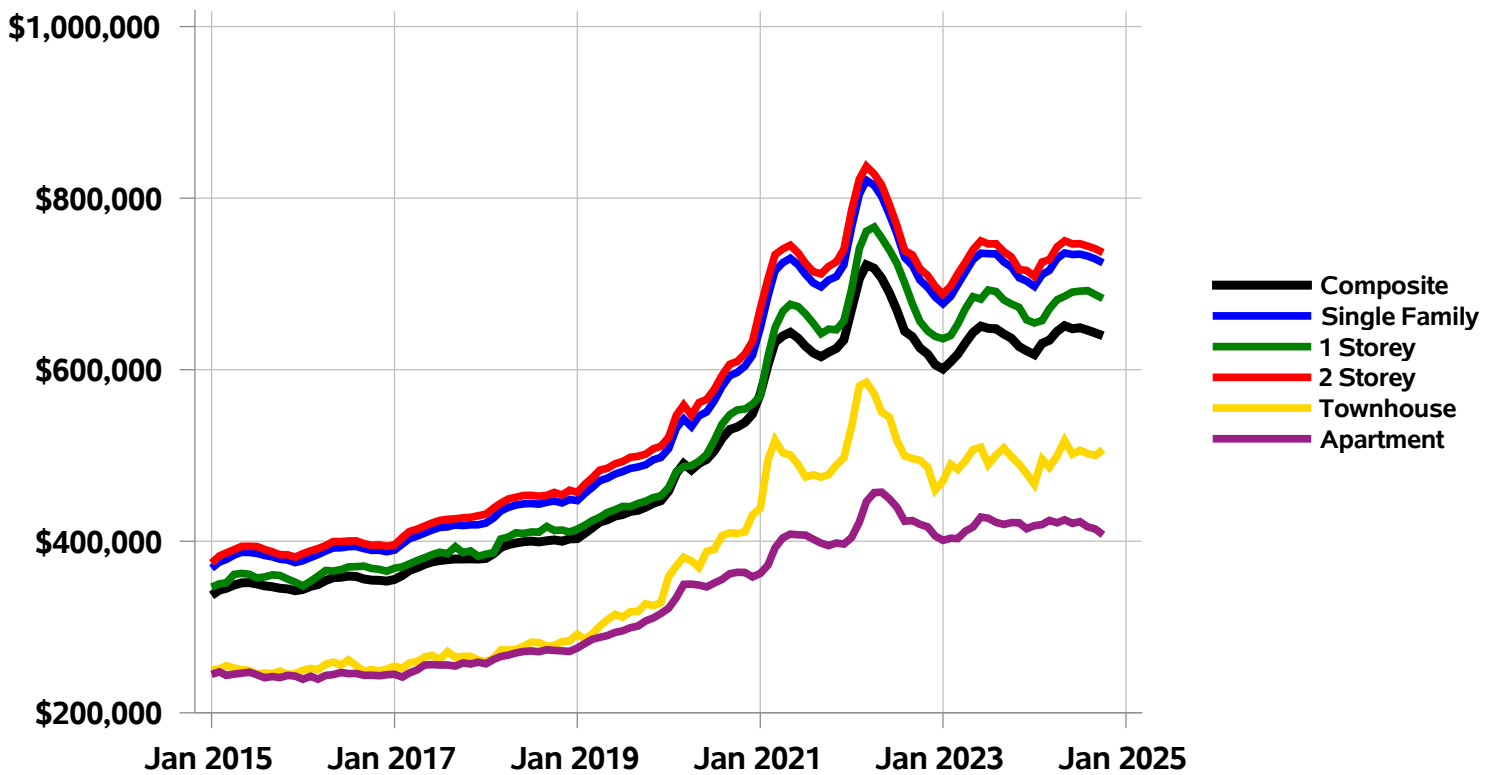
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

MLS® Home Price Index Benchmark Price

Benchmark Type:	October 2024	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$639,500	-0.5	-1.4	-0.8	0.4	3.1	45.4
Single Family	\$724,500	-0.6	-1.4	-0.7	0.7	2.8	48.1
One Storey	\$683,000	-0.6	-1.2	0.2	0.9	5.5	52.9
Two Storey	\$736,500	-0.6	-1.4	-0.9	0.7	2.2	46.9
Townhouse	\$506,900	1.4	0.2	1.4	1.6	6.1	54.9
Apartment	\$407,500	-1.6	-3.6	-3.3	-3.4	3.2	32.7

MLS® HPI Benchmark Price



Composite 

Features	Value
Above Ground Bedrooms	3
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1340
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers
Year Built	1997

Single Family 

Features	Value
Above Ground Bedrooms	3
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1467
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4323
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Year Built	1998

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1290
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7593
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Year Built	1981

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1536
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3735
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Year Built	2000

Townhouse 

Features	Value
Above Ground Bedrooms	3
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1243
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers
Year Built	1984

Apartment 

Features	Value
Above Ground Bedrooms	2
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	940
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Covered Parking	Underground
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers
Year Built	2005